COMPLIANCE

NEWSLETTER



COMMERCIAL FIRST ACQUISITION STRATEGIES

Reference FAR 12.101
Reference FAR Part 12

Commercial first acquisition strategies prioritize commercially available products and services to meet federal requirements. By evaluating existing market solutions early, acquisition teams can identify opportunities to reduce development costs, accelerate delivery, and access private sector innovation. This approach supports the federal preference for commercial solutions whenever practicable.

Commercial Guidance

- *Reference FAR Part 12*
  Relevant to both federal acquisition teams and government contractors when evaluating commercial solutions, conducting market research, and developing acquisition strategies.

- *Reference FAR 44.402*
  Contractor procurement managers, buyers, and subcontract administrators use this guidance when purchasing commercial products and services for contract performance.

- Compliance and contracts teams use these references to review purchasing policies, documentation, and contractual obligations.

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